



Job Opportunity: Director of Homeownership Innovation

Organization: Minnesota Homeownership Center

Compensation: Expected starting salary is \$110,000, with flexibility commensurate with experience, and a comprehensive benefits package including 11 paid holidays, employer paid health insurance of 90% of premium for employee or 50% of premium for family, and employer paid 7% contribution to 401K retirement plan.

Location: Hybrid, Saint Paul, MN – current expectation is working in office 2 days per week minimum

Application Deadline: Applications will be reviewed on a rolling basis until filled, applications received by August 13 will receive priority consideration.

How to Apply: combine your resume and cover letter into a single PDF and upload in the portal

Director of Homeownership Innovation

Lead systems change. Build partnerships. Expand access to homeownership.

The Minnesota Homeownership Center is seeking a **Director of Homeownership Innovation** to help shape the future of homeownership in Minnesota.

As a member of the senior leadership team, you'll partner with the President/CEO, Board of Directors, and cross-sector partners to develop and lead innovative strategies that address systemic barriers to homeownership and create lasting opportunities for more households to succeed.

This is an opportunity for a strategic leader who enjoys turning big ideas into action, convening diverse partners, and driving meaningful change.

What You'll Do

- Lead HOC's Innovation team and portfolio of initiatives focused on expanding inclusive homeownership access and preservation.
- Manage and coach a team of two Innovation Project Managers.
- Build partnerships across lenders, nonprofits, government agencies, funders, and other stakeholders.
- Translate research, data, and community insights into innovative solutions and actionable strategies.
- Identify emerging opportunities, evaluate new approaches, and move ideas from concept to implementation.

- Represent HOC in regional, state, and national conversations about the future of homeownership.

Current initiatives include expanding inclusive down payment assistance strategies, designing homeowner post-purchase navigation services, strengthening cross-sector collaboration through a new advisory committee, and exploring technology solutions that improve access to homeownership resources.

What You'll Bring

- 5+ years of leadership experience in housing, community development, strategy, systems change, program development, or a related field.
- Experience leading complex initiatives and cross-functional partnerships.
- Strong people leadership, communication, and facilitation skills.
- Strategic thinking, analytical ability, and a collaborative leadership style.
- A passion for expanding access to homeownership and creating inclusive, sustainable outcomes.

Experience in homeownership programs, human centered design, mortgage finance, housing development, public policy, shared equity homeownership, or community development is a plus.

Why Join HOC?

At HOC, you'll help shape innovative solutions that have a lasting impact on Minnesota's homeownership landscape. You'll work alongside committed partners, influence strategy at the highest level, and lead initiatives that create more equitable pathways to homeownership. If you're energized by collaboration, systems change, and creating opportunities for future generations of homeowners, we'd love to hear from you.